

**RBF, Inc. Metrics by County 2007-2022\***

| <b>RBF, Inc. Loans in Barron County</b> |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |                     |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
|   | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>Total</u>        |
| Total # Businesses                      | 3           | 9           | 14          | 10          | 10          | 3           | 3           | 8           | 2           | 10          | 11          | 16          | 7           | 12          | 16          | 11          | <b>145</b>          |
| Start-ups                               | 1           | 1           | 8           | 5           | 3           | 0           | 1           | 1           | 0           | 3           | 6           | 12          | 5           | 11          | 14          | 11          | <b>82</b>           |
| # Loans                                 | 3           | 11          | 16          | 10          | 11          | 3           | 3           | 8           | 2           | 10          | 12          | 18          | 9           | 14          | 16          | 11          | <b>157</b>          |
| Total Amount Awarded                    | \$400,000   | \$332,468   | \$527,671   | \$242,500   | \$288,143   | \$79,600    | \$425,000   | \$398,000   | \$105,500   | \$527,323   | \$349,476   | \$746,500   | \$371,000   | \$455,167   | \$723,643   | \$426,180   | <b>\$6,398,171</b>  |
| Pre-loan Jobs                           | 154         | 57          | 91          | 11          | 7           | 1           | 100         | 24          | 22          | 78          | 15          | 29          | 54          | 35          | 35          | 14          | <b>727</b>          |
| Job Creation                            | 30          | 25          | 36          | 22          | 18          | 1           | 28          | 15          | 11          | 18          | 36          | 35          | 40          | 31          | 93          | 28          | <b>467</b>          |
| Private \$ Leveraged                    | \$1,019,150 | \$512,651   | \$1,267,500 | \$2,042,750 | \$1,556,300 | \$288,900   | \$2,491,000 | \$7,406,827 | \$900,000   | \$9,020,549 | \$1,361,228 | \$3,024,000 | \$1,378,014 | \$2,068,983 | \$3,114,150 | \$3,351,748 | <b>\$40,803,750</b> |

| <b>RBF, Inc. Loans in Chippewa County</b> |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |                     |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
|   | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>Total</u>        |
| Total # Businesses                        | 4           | 6           | 13          | 10          | 4           | 10          | 3           | 11          | 2           | 4           | 13          | 8           | 4           | 6           | 6           | 13          | <b>117</b>          |
| Start-ups                                 | 2           | 2           | 6           | 3           | 2           | 2           | 1           | 2           | 2           | 0           | 5           | 5           | 3           | 6           | 6           | 10          | <b>57</b>           |
| # Loans                                   | 4           | 6           | 13          | 10          | 4           | 10          | 3           | 11          | 3           | 4           | 13          | 9           | 4           | 6           | 6           | 13          | <b>119</b>          |
| Total Amount Awarded                      | \$162,000   | \$290,000   | \$857,500   | \$450,000   | \$95,000    | \$487,200   | \$159,000   | \$723,000   | \$160,000   | \$213,250   | \$547,900   | \$414,129   | \$193,700   | \$281,000   | \$390,340   | \$642,600   | <b>\$6,066,619</b>  |
| Pre-loan Jobs                             | 13          | 13          | 79          | 34          | 5           | 21          | 6           | 45          | 0           | 43          | 53          | 25          | 25          | 21          | 13          | 27          | <b>423</b>          |
| Job Creation                              | 11          | 12          | 49          | 24          | 6           | 39          | 6           | 42          | 5           | 18          | 46          | 28          | 87          | 18          | 26          | 38          | <b>455</b>          |
| Private \$ Leveraged                      | \$271,800   | \$1,432,900 | \$5,947,270 | \$1,311,762 | \$532,060   | \$3,521,950 | \$951,698   | \$4,703,814 | \$1,115,000 | \$472,750   | \$1,141,725 | \$2,239,000 | \$3,448,400 | \$1,852,786 | \$4,975,979 | \$4,997,582 | <b>\$38,916,476</b> |

| <b>RBF, Inc. Loans in Clark County</b> |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |             |                     |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
|  | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>Total</u>        |
| Total # Businesses                     | 3           | 10          | 3           | 3           | 2           | 4           | 3           | 4           | 1           | 6           | 3           | 5           | 2           | 5           | 2           | 4           | <b>60</b>           |
| Start-ups                              | 2           | 5           | 3           | 2           | 0           | 3           | 3           | 0           | 0           | 4           | 1           | 3           | 1           | 4           | 1           | 2           | <b>34</b>           |
| # Loans                                | 3           | 11          | 3           | 3           | 2           | 5           | 4           | 5           | 1           | 6           | 3           | 5           | 2           | 5           | 2           | 4           | <b>64</b>           |
| Total Amount Awarded                   | \$195,000   | \$1,222,000 | \$72,185    | \$220,000   | \$440,000   | \$903,500   | \$113,000   | \$291,300   | \$80,000    | \$291,000   | \$99,000    | \$260,000   | \$280,000   | \$361,000   | \$310,000   | \$235,000   | <b>\$5,372,985</b>  |
| Pre-loan Jobs                          | 11          | 128         | 3           | 31          | 132         | 58          | 7           | 13          | 4           | 0           | 1           | 22          | 1           | 28          | 35          | 25          | <b>499</b>          |
| Job Creation                           | 25          | 71          | 3           | 25          | 55          | 42          | 17          | 23          | 2           | 20          | 4           | 25          | 9           | 27          | 27          | 10          | <b>385</b>          |
| Private \$ Leveraged                   | \$1,003,371 | \$4,305,900 | \$110,000   | \$624,000   | \$2,090,000 | \$1,898,200 | \$200,998   | \$4,902,428 | \$213,000   | \$1,693,285 | \$270,250   | \$991,500   | \$900,000   | \$4,271,400 | \$6,955,400 | \$1,032,325 | <b>\$31,462,057</b> |

**RBF, Inc. Loans in Dunn County**

|                      | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>Total</u>        |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses   | 3           | 6           | 8           | 6           | 4           | 5           | 11          | 5           | 1           | 6           | 7           | 1           | 8           | 4           | 6           | 3           | <b>84</b>           |
| Start-ups            | 2           | 2           | 5           | 3           | 3           | 3           | 4           | 1           | 1           | 2           | 3           | 0           | 5           | 2           | 5           | 2           | <b>43</b>           |
| # Loans              | 3           | 7           | 8           | 6           | 4           | 5           | 11          | 5           | 2           | 8           | 7           | 1           | 8           | 4           | 6           | 3           | <b>88</b>           |
| Total Amount Awarded | \$145,000   | \$475,000   | \$638,000   | \$158,565   | \$153,000   | \$110,500   | \$678,600   | \$275,000   | \$80,000    | \$270,000   | \$455,950   | \$30,000    | \$529,380   | \$130,000   | \$300,200   | \$67,000    | <b>\$4,496,195</b>  |
| Pre-loan Jobs        | 60          | 79          | 16          | 2           | 1           | 9           | 98          | 43          | 0           | 2           | 19          | 0           | 34          | 3           | 28          | 6           | <b>400</b>          |
| Job Creation         | 35          | 31          | 146         | 11          | 24          | 16          | 60          | 43          | 18          | 10          | 14          | 0           | 19          | 7           | 30          | 2           | <b>466</b>          |
| Private \$ Leveraged | \$967,700   | \$1,195,000 | \$4,099,500 | \$965,000   | \$436,537   | \$658,260   | \$2,554,431 | \$2,570,355 | \$397,500   | \$606,000   | \$1,841,750 | \$0         | \$4,362,517 | \$1,080,500 | \$1,995,500 | \$10,500    | <b>\$23,741,050</b> |

**RBF, Inc. Loans in Eau Claire County**

|                      | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>Total</u>        |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses   | 1           | 1           | 3           | 6           | 7           | 2           | 4           | 6           | 4           | 6           | 9           | 4           | 0           | 5           | 3           | 3           | <b>64</b>           |
| Start-ups            | 1           | 0           | 2           | 3           | 4           | 1           | 1           | 2           | 0           | 3           | 3           | 4           | 0           | 5           | 3           | 3           | <b>35</b>           |
| # Loans              | 1           | 1           | 4           | 6           | 7           | 2           | 6           | 6           | 4           | 7           | 10          | 5           | 0           | 5           | 3           | 3           | <b>70</b>           |
| Total Amount Awarded | \$40,000    | \$30,000    | \$180,000   | \$160,000   | \$149,500   | \$55,000    | \$490,000   | \$372,700   | \$280,000   | \$403,300   | \$607,500   | \$272,400   | \$0         | \$175,000   | \$106,000   | \$133,859   | <b>\$3,455,259</b>  |
| Pre-loan Jobs        | 0           | 0           | 5           | 23          | 29          | 0           | 147         | 14          | 29          | 27          | 37          | 8           | 0           | 17          | 17          | 3           | <b>356</b>          |
| Job Creation         | 2           | 0           | 18          | 48          | 20          | 2           | 30          | 30          | 12          | 106         | 34          | 115         | 0           | 62          | 9           | 14          | <b>502</b>          |
| Private \$ Leveraged | \$73,500    | \$0         | \$610,000   | \$361,700   | \$122,000   | \$507,450   | \$1,211,671 | \$943,560   | \$1,175,000 | \$7,001,950 | \$5,845,335 | \$5,391,888 | \$0         | \$1,319,000 | \$509,619   | \$410,000   | <b>\$25,482,673</b> |

**RBF, Inc. Loans in Polk County**

|                      | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u>  | <u>2012</u> | <u>2013</u>  | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>Total</u>        |
|----------------------|-------------|-------------|-------------|-------------|--------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses   | 2           | 15          | 20          | 17          | 15           | 10          | 13           | 8           | 1           | 5           | 10          | 9           | 8           | 6           | 5           | 6           | <b>150</b>          |
| Start-ups            | 1           | 3           | 4           | 11          | 8            | 4           | 5            | 4           | 0           | 1           | 2           | 8           | 3           | 4           | 4           | 6           | <b>68</b>           |
| # Loans              | 2           | 16          | 22          | 18          | 15           | 10          | 14           | 8           | 1           | 5           | 10          | 10          | 9           | 8           | 5           | 6           | <b>159</b>          |
| Total Amount Awarded | \$80,000    | \$538,800   | \$590,936   | \$496,800   | \$1,026,900  | \$396,150   | \$850,950    | \$290,000   | \$63,300    | \$325,000   | \$928,500   | \$492,401   | \$550,300   | \$195,350   | \$473,350   | \$288,850   | <b>\$7,587,587</b>  |
| Pre-loan Jobs        | 3           | 43          | 34          | 13          | 13           | 62          | 44           | 31          | 5           | 22          | 44          | 49          | 71          | 10          | 6           | 15          | <b>465</b>          |
| Job Creation         | 9           | 33          | 32          | 27          | 99           | 37          | 59           | 25          | 5           | 21          | 62          | 49          | 34          | 13          | 11          | 7           | <b>523</b>          |
| Private \$ Leveraged | \$234,000   | \$477,883   | \$1,125,802 | \$944,463   | \$13,691,819 | \$787,425   | \$31,711,067 | \$1,766,700 | \$780,700   | \$1,249,955 | \$6,913,233 | \$2,340,932 | \$3,105,625 | \$553,800   | \$3,118,150 | \$2,467,650 | <b>\$71,269,204</b> |

**RBF, Inc. Loans in St. Croix County**

|                      | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u>  | <u>2020</u> | <u>2021</u>  | <u>2022</u> | <u>Total</u>         |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|--------------|-------------|----------------------|
| Total # Businesses   | 8           | 16          | 17          | 14          | 5           | 8           | 13          | 8           | 1           | 8           | 17          | 15          | 10           | 6           | 9            | 11          | <b>166</b>           |
| Start-ups            | 2           | 7           | 5           | 5           | 1           | 4           | 4           | 2           | 1           | 4           | 4           | 12          | 6            | 6           | 7            | 5           | <b>75</b>            |
| # Loans              | 8           | 17          | 17          | 14          | 5           | 8           | 14          | 8           | 1           | 9           | 18          | 15          | 12           | 7           | 9            | 10          | <b>172</b>           |
| Total Amount Awarded | \$1,135,000 | \$1,087,957 | \$1,376,263 | \$639,150   | \$225,000   | \$577,000   | \$1,495,885 | \$198,800   | \$150,000   | \$444,000   | \$1,163,992 | \$925,000   | \$1,374,600  | \$403,875   | \$1,144,900  | \$888,555   | <b>\$13,229,977</b>  |
| Pre-loan Jobs        | 187         | 96          | 100         | 71          | 21          | 15          | 335         | 8           | 0           | 8           | 70          | 98          | 138          | 19          | 118          | 78          | <b>1362</b>          |
| Job Creation         | 75          | 69          | 162         | 67          | 14          | 37          | 130         | 9           | 21          | 54          | 79          | 98          | 77           | 41          | 103          | 46          | <b>1082</b>          |
| Private \$ Leveraged | \$8,196,239 | \$6,977,725 | \$5,940,837 | \$4,579,750 | \$1,088,151 | \$4,582,100 | \$9,509,328 | \$372,600   | \$911,000   | \$3,526,134 | \$4,360,625 | \$9,137,475 | \$10,669,847 | \$2,451,125 | \$35,841,579 | \$7,301,450 | <b>\$115,445,965</b> |

**Total All Counties**

|                                   | <u>2007</u>  | <u>2008</u>  | <u>2009</u>  | <u>2010</u>  | <u>2011</u>  | <u>2012</u>  | <u>2013</u>  | <u>2014</u>  | <u>2015</u> | <u>2016</u>  | <u>2017</u>  | <u>2018</u>  | <u>2019</u>  | <u>2020</u>  | <u>2021</u>  | <u>2022</u>  | <u>Total</u>         |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|
| Total # Businesses                | 24           | 63           | 78           | 66           | 47           | 42           | 50           | 50           | 14          | 47           | 70           | 58           | 39           | 44           | 47           | 51           | <b>790</b>           |
| Start-ups                         | 11           | 20           | 33           | 32           | 21           | 17           | 19           | 12           | 6           | 18           | 24           | 44           | 23           | 38           | 40           | 39           | <b>397</b>           |
| # Loans                           | 24           | 69           | 83           | 67           | 48           | 43           | 55           | 51           | 16          | 51           | 73           | 63           | 44           | 49           | 47           | 50           | <b>833</b>           |
| Total Amount Awarded              | \$2,157,000  | \$3,976,225  | \$4,242,555  | \$2,367,015  | \$2,377,543  | \$2,608,950  | \$4,212,435  | \$2,548,800  | \$1,158,800 | \$2,728,873  | \$4,152,318  | \$3,140,430  | \$3,298,980  | \$2,001,392  | \$3,448,433  | \$2,682,044  | <b>\$47,101,793</b>  |
| Pre-loan Jobs                     | 428          | 416          | 328          | 185          | 208          | 166          | 737          | 178          | 61          | 180          | 239          | 231          | 323          | 133          | 252          | 168          | <b>4233</b>          |
| Job Creation                      | 187          | 241          | 446          | 224          | 236          | 174          | 330          | 187          | 104         | 259          | 275          | 350          | 266          | 199          | 299          | 145          | <b>3922</b>          |
| Private \$ Leveraged              | \$11,765,760 | \$14,902,059 | \$19,100,909 | \$10,829,425 | \$19,516,867 | \$12,244,285 | \$48,630,193 | \$22,666,284 | \$6,387,200 | \$24,225,623 | \$21,734,146 | \$23,124,795 | \$23,864,403 | \$13,597,594 | \$56,510,377 | \$19,571,255 | <b>\$348,671,175</b> |
| \$'s Awarded/Job Created+Retained | \$3,507      | \$6,052      | \$5,481      | \$5,787      | \$5,355      | \$7,673      | \$3,948      | \$6,983      | \$7,023     | \$6,216      | \$8,078      | \$5,405      | \$5,601      | \$6,028.29   | \$6,258.50   | \$8,568.83   | <b>\$5,776</b>       |

\*Data compiled through November 31, 2022. Does not include CDBG, EDI-TEF, RBF-EDA, EDA CARES ACT - RLF or Micro - Disaster Recovery loans.